



20
21

RESPONSE TO QUESTIONS

LIVE INCLUSIVELY®
ACTUALIZED
REQUEST FOR PROPOSALS

BY THE WINTERS GROUP

RESPONSE TO WRITTEN QUESTIONS

Below are answers to common questions regarding our 2021 Live Inclusively® Actualized Request for Proposals.

01

What type of documents is The Winters Group interested in for the three references?

We are looking for name, title, contact information and relation to organization (e.g., program participant, Board member, volunteer) for individuals who can provide a reference for your organization's work. This can be someone who has benefited from your program(s) currently or in the past, or who has worked with your organization (e.g. Board member, volunteer). Your references should be able to answer questions about the work of your organization.

02

Could the grant be used for professional development for our Board and advisory? We just onboarded an entirely new board and council, and we could really use some development in DEI and allyship. In short, we aren't looking for programming support but general operating support for Board development.

Please review the formal RFP document to determine if your program is eligible for submission.

03

Should the references be about our organization in general? Or, should it be specific to the mentoring program we are requesting support for?

It can be for either, however, if you are submitting a request for a mentoring program, references for that specific program would be ideal.

04

Can you clarify how The Winters Group is defining 'nonprofits owned and/or operated by BIPOC with more than 1 year of service?' Does this include organizations whose leadership team is predominately made up of BIPOC individuals, or is this opportunity only for organizations whose leadership team is 100% made up of BIPOC individuals?

We are defining 'BIPOC owned and/or operated' as at least 51% of the organization being owned by Black, Indigenous or People of Color and/or at least 51% of the organization being operated by Black, Indigenous or People of Color (all levels of the organization).

05

We have two BIPOC in high level positions within our organization - our Chief Operations Officer and our Managing Director of Workforce Development. Much of our remaining staff also includes BIPOC.

Does this meet the criteria of "owned and operated by BIPOC?"

We are defining 'BIPOC owned and/or operated' as at least 51% of the organization being owned by Black, Indigenous or People of Color and/or at least 51% of the organization being operated by Black, Indigenous or People of Color (all levels of the organization).

06

Are we able to submit a request for unrestricted support, or would you prefer a request for a specific program?

You may submit a request for unrestricted support. Please review the selection criteria to help determine how best to submit your request.